## KEN FINANCIAL SERVICES LIMITED

## REPORT ON CORPORATE GOVERNANCE

(Pursuant to Regulation 34(3) read with Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015)

Corporate Governance is the application of best management practices, compliance of law and adherence to ethical standards to achieve the Company's objective of maximizing stakeholder's value and discharge of social responsibility. The Corporate Governance structure in the Company assigns responsibilities and entrusts authority among different participants in the organization. The Company has adopted the requirement of Corporate Governance under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the disclosure requirements of which are given below:

#### 1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

Your company's philosophy of Corporate Governance has evolved from its continued faith in fundamentals of fairness, accountability, disclosures and transparency. The Company believes that Corporate Governance is a pre-requisite for attaining sustainable growth in this competitive corporate world.

The governance practices followed by your company have played a vital role in its journey of continued success. All the procedures, policies and practices followed by your company are based on sound governance principles. Comprehensive disclosures, structured accountability in exercise of powers and commitment incompliance with regulations and statues in latter as well as sprit have enabled your company to enhance shareholder value.

Your Company confirms compliance of Corporate Governance as contained in Chapter IV of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, the details of which are given below:

#### 2. BOARD OF DIRECTORS

## (i) Composition and Category of Directors as on 31st March 2020.

Name of Directors	Category
Mr. Manoj Kumar More	*Non-Executive
Mr. Sunil Shivkumar Saini	*Non-Executive
Mr. Akash Sukhdev Swami	Executive
Mr. Sumit Surendra Gupta	Executive
Mrs. Gangaben Raman Pagi	*Non-Executive

<sup>\*</sup> Also Independent

Independent Director is defined as one who apart from receiving sitting fee as a Director, does not have any other material pecuniary relationship or transactions in his personal capacity with the Company, its promoters & management.

## (ii) Meetings and Attendance of Directors during the financial year 2019-2020.

During the financial year 2019-20, the Board of Directors met 6 times. The meetings were held on 15-04-2019, 30-05-2019, 14-08-2019, 04-09-2019, 14-11-2019 and on 14-02-2020.

Attendance of Directors in meetings held during the financial year 2019-2020.

Name of Directors	No. of Board Meeting	Attendance at Last	
	attended in F. Y. 2019-20	AGM (30-09-2019)	
Mr. Manoj Kumar More	6	Yes	
Mrs. Gangaben Raman Pagi	6	No	
Mr. Sunil Shivkumar Saini	6	Yes	
Mr. Akash Sukhdev Swami	6	Yes	
Mr. Sumit Surendra Gupta	6	Yes	

# (iii) Directorships and Committees position held in other Companies as on $31^{\rm st}$ March 2020

Name of the Director	No. of outside	No. of committee# positions		Directorship in other listed entities
	Directorship	As	As	Name and
	held	Chairman	Member	Category
Mr. Sunil Shivkumar Saini	0	None	None	Nil
Mr. Akash Sukhdev Swami	0	None	None	Nil
Mr. Sumit Surendra Gupta	0	None	None	Nil
Mrs. Gangaben Raman Pagi	1	None	None	Nil
Mr. Manoj Kumar More	5	1	0	DJS Stock and
				Shares Limited –
				Director

<sup>#</sup> Only three Committees viz. Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration committee are considered.

## (iii) Disclosure of relationships between Director inter-se:

Table given below shows the relationship between the Directors:

Name of the Directors	Category	Relationship between
		<b>Directors Inter-se</b>
Mr. Sumit Surendra Gupta	Professional Executive	None
Mr. Akash Sukhdev Swami	Professional Executive	None
Mr. Manoj Kumar More	Independent	None
Mr. Sunil Shivkumar Saini	Independent	None
Mrs. Gangaben Raman Pagi	Independent	None

## (iv) Shareholding of Non- Executive Directors in the Company

The Shareholding of the Non-Executive Directors in the Company as on 31.03.2020:

Name of Directors	Category	No. of shares held
Mr. Manoj Kumar More	Non-Executive Independent	NIL
Mr. Sunil Shivkumar Saini	Non-Executive Independent	NIL
Mrs. Gangaben Raman Pagi	Non-Executive Independent	NIL

## (v) Familiarization programmes for Independent Directors:

Every Independent Director of the Company is provided with ongoing information about the industry and Company so as to familiarize them with latest developments. The questionnaires are prepared considering the business of the Company.

The details of the Policy for the familiarization programmes for the Independent Directors are hosted on the website of the Company which can be accessed at www.ken-fin.com.

The Board of Directors confirm that the Independent Directors fulfill the conditions specified in the Act and Listing Regulations and are independent of management.

## (vi) Skills, Expertise and Competencies of the Board

Skill / Expertise/ Competence	Whether available with the Board
Industry Knowledge and Experience	Yes
Leadership	Yes
Team Management	Yes
Information Technology	Yes
Accounting and Finance	Yes
Business Development	Yes
Compliance and Risk	Yes
Business Strategy	Yes
Personal Values	Yes

## 3. AUDIT COMMITTEE

## (i) Terms of Reference

The Audit Committee has been mandated with the terms of reference as specified in Regulation 18 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 & enumerated in section 177 of the Companies Act, 2013 and covers all the aspects stipulated by the Securities and Exchange Board of India Guidelines.

## (ii) Composition of the Committee:

The Audit Committee is comprised of three non-executive Independent Directors. During the financial year ended 31.03.2020, four Audit Committee Meetings were held on 30-05-2019, 14-08-2019, 14-11-2019 and 14-02-2020. The composition of Audit Committee and attendance of each Director at their meetings are as follows:-

Name	Designation	Category	No. of meetings attended during 2019-20
Mr. Manoj Kumar More	Chairman	Non-Executive	4
		Independent Director	
Mr. Sunil Shivkumar Saini	Member	Non-Executive	4
		Independent Director	
Mrs. Gangaben Raman Pagi	Member	Non-Executive	4
		Independent Director	

- (iii) Invitee: (being entitled to attend as per relevant provisions of applicable laws/rules and/or as and when felt necessary)
  - (a) The Statutory Auditors viz. M/s. Motilal & Associates
- (iv) The Chairman of the Audit Committee attended the Annual General Meeting held on 30<sup>th</sup> September, 2019 and provided clarifications to the members of the Company on the matters relating to Accounts and finance.
- (v) An Audit Committee meeting was held on 30<sup>th</sup> May, 2019 where the Annual Financial Statements for the year ended 31<sup>st</sup> March, 2019 were reviewed and examined by the members of the Audit Committee before recommending the same to the Board of Directors for their perusal and adoption.

The Audit Committee reviewed the Quarterly / Half Yearly Un-Audited Financial Results on the following dates before recommending the same to the Board.

Financial Reporting	Date of approval
Quarter/Year ended 31st March, 2019	30 <sup>th</sup> May, 2019
Quarter ended 30 <sup>th</sup> June, 2019	14 <sup>th</sup> August, 2019
Quarter/Half Year ended 30 <sup>th</sup> Sept. 2019	14 <sup>th</sup> November, 2019
Quarter ended 31 <sup>st</sup> December, 2019	14 <sup>th</sup> February, 2020

Mr. Manoj Kumar More, Chairman of the Audit Committee was present at the last AGM.

#### 4. NOMINATION AND REMUNERATION COMMITTEE

In accordance with the provisions of Section 178 of the Companies Act, 2013 and requirements of Regulation 19 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has proper constitution of Nomination and Remuneration Committee and terms of reference before the Committee are as under:

#### (i) Terms of Reference

(a) The Committee shall formulate the criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board a policy, relating to remuneration of the Directors, Key Managerial Personnel and other employees.

(b) The Committee shall identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid, recommend to the Board their appointment and removal and shall carry out evaluation of every Director's performance.

## (ii) Remuneration Policy:

The Company's remuneration policy aims to attract and retain talent and is in accordance with the industries practices. The policy ensures equity, fairness and consistency in rewarding the employees on the basis of performance against earmarked objectives.

The components of the total remuneration vary for different employee grades and are governed by industry patterns, qualifications and experience of the employee, responsibilities handled by him.

## (iii) Composition, Name of Members and Chairman

The Nomination and Remuneration Committee is comprised of Non-executive independent Directors. During the financial year ended 31.03.2020, Two Committee Meetings were held on 30-05-2019 and 14-02-2020.

The composition of the Nomination and Remuneration Committee and the attendance of each Director at their meetings are as follows:-

Name	Designation	Category	No. of Meetings attended during 2019-20
Mr. Sunil Shivkumar Saini	Chairman	Non-Executive	2013-20
		Independent Director	
Mr. Manoj Kumar More	Member	Non-Executive	2
		Independent Director	
Mrs. Gangaben Raman Pagi	Member	Non-Executive	2
		Independent Director	

## (iv) Performance Evaluation Criteria for Independent Directors:

Pursuant to the Companies Act, 2013 and Regulation 17(10) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors of the Company has evaluated the performances of each Independent Director. The Evaluation framework for assessing the performance of Independent Directors comprises of the following key areas:

- a) Attendance of Board and Committee Meetings;
- b) Quality of contribution to Board deliberations;
- c) Strategic perspectives or inputs regarding future growth of the Company and its performances;
- d) Providing perspectives and feedback going beyond information provided by the management.

#### 5. REMUNERATION OF DIRECTORS:

a) Pecuniary relationship or transactions of the non-executive directors: The Non-Executive Directors had no pecuniary relationship or transactions with the Company during the year 2019-20.

- b) Criteria of making payments to non-executive directors: None of the Non Executive Directors is being paid any remuneration.
- c) Details of remuneration/sitting fees paid to Directors during the year ended 31<sup>st</sup> March, 2020 and shares held by them on that date are as follows:

Name of the Directors	Remuneration	Share held
Mr. Akash Sukhdev Swami	Rs. 4,20,000/-	None
Mr. Sumit Surendra Gupta	Rs. 3,60,000/-	None

#### 6. STAKEHOLDERS RELATIONSHIP COMMITTEE

In accordance with the provisions of Section 178(5) of the Companies Act, 2013 and requirements of Regulation 20 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the terms of reference before the Stakeholders Relationship Committee of the Board are as under:

- (i) The Company has a 'Stakeholders Relationship Committee' to approve transfer and transmission of securities, issue of duplicate certificates, review of share dematerialization and rematerialization, monitoring the performance of company's Registrar and Transfer Agent and deals with other Shareholder related issues.
- (ii) The Committee shall consider and resolve the grievances of the share holders of the company including complaints related to transfer of shares, non receipt of annual report and non receipt of declared dividends.
- (iii) The Committee is chaired by Mr. Manoj Kumar More. The Committee met twice during the year 2019-20 on 30-05-2019 and 14-02-2020. The Committee comprises of Two Non-executive and Independent Directors and One Executive Director, Details of composition are as under:

Name	Designation	Category	No. of Meetings
			attended during
			2019-20
Mr. Manoj Kumar More	Chairman	Non-Executive	2
		Independent Director	
Mr. Sunil Shivkumar Saini	Member	Non-Executive	2
		Independent Director	
Mr. Sumit Surendra Gupta	Member	Executive	2

Mr. Khushboo Vasudev has been designated by the Board as the 'Compliance Officer' of the Company for complying with the requirements under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 with the Stock Exchange, Mumbai.

(ii) Number of Shareholders' complaints received during the year
 Number not solved to the satisfaction of the Shareholders
 Nil
 Number of pending share transfers
 Nil

## 7. GENERAL BODY MEETINGS:

## (i) Details of the last three Annual General Meetings:

AGM	Date of the	Venue	Time
	meeting		
$23^{\rm rd}$	30-09-2017	101, Shah Arcade, A wing, Shah Arcade SRA	3.00 p.m.
		CHS LTD., Rani Sati Marg, Near W.E.	
		Highway, Malad (East), Mumbai – 400 097.	
24 <sup>th</sup>	29-09-2018	101, Shah Arcade, A wing, Shah Arcade SRA	3:00 p.m.
		CHS LTD., Rani Sati Marg, Near W.E.	_
		Highway, Malad (East), Mumbai – 400 097.	
25 <sup>th</sup>	30-09-2019	F-3, First Floor, Shah Arcade 1, Shah Arcade	2:30 p.m.
		SRA CHSL, Rani Sati Marg, Malad (East),	_
		Mumbai – 400 097.	

## (ii) Special Resolution passed in previous three AGMs:

AGM Date	Special Resolutions passed
30-09-2017	No Special Resolution was passed
29-09-2018	No Special Resolution was passed
30-09-2019	1. Re-appointment of Mr. Manoj Kumar More (holding
	DIN 00040190) as an Independent Director of the
	Company w.e.f. 1 <sup>st</sup> April, 2019 for a further term of
	five consecutive years.
	2. Re-appointment of Mr. Sunilkumar Saini (holding
	DIN 00673578) as an Independent Director of the
	Company w.e.f. 1 <sup>st</sup> April, 2019 for a further term of
	five consecutive years.

(iii) Postal Ballot: During the year 2019-20, there was no special resolution passed through postal ballot process. None of the business is proposed to be transacted through Postal Ballot.

## 8. MEANS OF COMMUNICATION.

Quarterly Results	The quarterly results as approved and taken
	on record by the Board of Directors of the
	Company generally within one and half
	month of the close of the relevant quarters are
	sent forthwith to the Stock Exchange,
	Mumbai and published in the proforma as
	prescribed in the Regulation 33 of the
	Securities and Exchange Board of India
	(Listing Obligations and Disclosure
	Requirements) Regulations, 2015.

Which	newspaper	normally	The Free Press Journal (English Newspaper)		
published in			Navshakti (Marathi newspaper)		
Any website where displayed		layed	www.ken-fin.com		
Whether it also displays official		ys official	No		
news release					
Whether presentations made to No request as such was receive			No request as such was received		
institution	nal investors or	to analyst			

## 9. GENERAL SHAREHOLDERS INFORMATION

(i)	Financial Year	1 <sup>st</sup> A	pri	ril to 31 <sup>st</sup> March		
(ii)	Dividend Payment Date		:	N.A.		
(iii)	Listing on Stock Exchanges		:	The Shares of the Company are listed at Bombay Stock Exchange Limited, Mumbai – 400 001.		
(iv)	Listing Fees		:	The Company is yet to pay the listing fees to BSE Limited for the financial year 2019-20.		
(v)	Stock Code BSE ISIN		:	530547 INE395E01018		
(vi)	Depository Connectivity		•	National Securities Depository Ltd (NSDL) and Central Depository Services (India) Ltd (CDSL)		
(vii)	Stock Market Data  No data is available since no trade has taken place during the financy year 2019-20.			has taken place during the financial		
(viii)	Company in comparison to the BSE the Company on BSE			=		
(ix)	Registrar & Transfer Agents:  The Company has appointed M/s. Purva Sharegistry (India) Private Limited as a common agency for share registry work (both physical & electronic) for all matters connected with transfers and transmission of shares and also dematerialization of shares and other related functions.  M/s. Purva Sharegistry (India) Private Limited  Unit no. 9, Shiv Shakti Industrial Estate,  Gr. Floor, J. R. Bhoricha Marg,  Lower Parel, Mumbai – 400 011.					
(x)	Share Transfer System: With a view to expedite the process of share transfers, the Board of Directors has delegated the power of share transfer to Stakeholders Relationship Committee of the Board. The shares for transfer received in physical mode by the Company, are transferred expeditiously and thereafter, option letter is sent to the transferee(s) for dematerialization, Confirmation in respect of the request for dematerialization of shares is sent to the respective depositories, i.e. National Security Depository Limited (NSDL) and Central Depository Services (India) Limited within 7 days					

## (xi) DISTRIBUTION OF SHAREHOLDING AS ON $31^{\rm ST}$ MARCH, 2020

## (a) According to Category holdings

Category	No. of	% of total	No. of	% of
	Shareholders	Share	Shares	shareholding
		holders		
Promoters	1	0.17	41900	1.40
Person Acting in concert	0	0	0	0.00
FI(s) Bank & Mutual Fund	0	0	0	0.00
Individual/Indian Public	501	87.29	2077065	69.23
Corporate Bodies	23	4.01	562459	18.75
NRI / OCB	1	0.17	57	0.00
Clearing Members	2	0.35	123361	4.11
Hindu Undivided Family	46	8.01	195258	6.51
Total	574	100	3000100	100

## (b) According to Number of Equity Shares

Nominal Value of	No. of	% of total	No. of	% of
<b>Equity Shares held</b>	shareholders	shareholders	shares	shareholding
Upto 5000	327	56.97	65948	2.20
5001 to 10000	54	9.41	46647	1.55
10001 to 20000	47	8.19	72312	2.41
20001 to 30000	21	3.66	53699	1.79
30001 to 40000	18	3.14	64421	2.15
40001 to 50000	20	3.48	96537	3.22
50001 to 100000	27	4.70	210304	7.01
Above - 100000	60	10.45	2390232	79.67
Total	574	100	3000100	100

(xii)	Dematerialization of Shareholding and liquidity	99.40% Company Equity Share's dematerialized as on 31-03-2020
(xiii)	Outstanding GDRs/ ADRs/	
	Warrants or any Convertible	
	Instruments, conversion date and	
	likely impact on equity	
(xiv)	Plant Locations	The Company is not engaged in any
		manufacturing activities hence do not
		have any plant.
(xv)	Address for Correspondence	The shareholders may address their
		communications/ suggestions/ queries/
		grievances to our share transfer agent:
		Purva Sharegistry (India) Pvt. Ltd.
		Unit no. 9, Shiv Shakti Industrial Estate,
		Gr. Floor, J. R. Bhoricha Marg, Lower
		Parel, Mumbai – 400 011.
(xvi)	Credit Rating	Nil

10. DISCLOSURES:

Disclosure on materially significant related party transactions i.e. transactions of the Company of Material nature, with its Promoters, the Directors or the Management, their subsidiaries or relatives etc. that may have potential conflict with the interest of the Company at large	There are no materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, directors or the management or relatives etc. during the year, that may have potential conflict with the interests of the Company at large.
Details of Non-compliance by the Company, penalties, and strictures imposed on the Company by Stock Exchange or Securities and Exchange Board of India or any Statutory Authority or any matter related to Capital Market during last three years.	Due to certain non-compliance regarding filing reports, the trading in the shares of the Company on BSE Portal is suspended w.e.f. 21.12.2015. The Company has initiated the process for revocation of suspension in trading of shares of the Company.
Details of establishment of vigil mechanism / whistle blower policy	The Company has established a mechanism for employees to report concerns about unethical behavior, actual or suspected fraud, or violation of code of conduct or ethics policy.
Details of compliance with mandatory requirements and adoption of non-mandatory requirements	The Company has complied with all mandatory requirements of Regulation 27 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015  The Details of these compliances along with the non-mandatory requirements adopted by the Company have been given in the relevant section of this report.
Material Subsidiary  Web link for policy on dealing with related	The Company has no material subsidiary http://www.ken-
party transactions	fin.com/CMS/3/Investor%20Relati on
Commodity Price risk or foreign exchange risk and hedging activities	The Company did not engage in commodity & hedging activities during the year.
Utilization of funds raised through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A)	The Company has not raised funds through preferential allotment or qualified institutions placement as specified under Regulation 32 (7A)

Certificate regarding no-disqualification of	A certificate from M/s. Nitesh
Directors	Chaudhary & Associates,
	Practicing Company Secretary,
	Mumbai has been obtained stating
	that none of the directors on the
	Board of the Company have been
	debarred or disqualified from
	being appointed or continuing as
	directors of companies by the
	Securities and Exchange Board of
	India / Ministry of Corporate
	Affairs or any such statutory
	authority. The Certificate is
	annexed to this Report on
	Corporate Governance.
Fees paid to Statutory Auditors	Total fees of Rs. 40,000/- (Rupees
	Forty Thousand only) for the
	Financial Year 2019-20, for all the
	services was paid by the Company
	to the statutory auditor and all
	entities in the network firm/
	network entity of which the
	statutory auditor is a part.

# 11. DISCLOSURES IN RELATION TO THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

(a). number of complaints filed during the financial year
(b). number of complaints disposed of during the financial year
(c). number of complaints pending as on end of the financial year
Nil

# 12. COMPLIANCE OF THE REQUIREMENTS OF CORPORATE GOVERNANCE REPORT:

During the year 2019-20, the Company has complied with the requirements of Corporate Governance Report as mentioned in sub-paras (2) to (10) of Para C of Schedule V of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015.

# 13. DISCRETIONARY REQUIREMENTS AS SPECIFIED IN PART E OF SCHEDULE II OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS & DISCLOSURE REQUIREMENTS) REGULATIONS, 2015:

The Company has adopted following non-mandatory requirements of Regulation 27 and Part E of Schedule II of Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015:

a) Reporting of Internal Auditor – The Internal Auditor directly reports to the Audit Committee.

#### 14. DISCLOSURE OF COMPLIANCE WITH CORPORATE GOVERNANCE:

The Company has complied with the Regulations 17 to 27 and Clauses (b) to (i) subregulation (2) of Regulation 46 of Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 during the year 2019-20, wherever applicable.

# 15. DISCLOSURE WITH RESPECT TO DEMAT SUSPENSE ACCOUNT/ UNCLAIMED SUSPENSE ACCOUNT:

The Company does not have any of its securities lying in demat/unclaimed suspense account arising out of public/ bonus/ right issues as at 31<sup>st</sup> March, 2020. Hence, the particulars relating to aggregate number of shareholders and the outstanding securities in suspense account and other related matters does not arise.

## **DECLARATION – CODE OF CONDUCT**

I, Sumit Surendra Gupta, Director and Chief Financial Officer of the Company, do hereby declare that all the Board members and Senior management personnel of the Company have affirmed their compliance on an annual basis with the Code of Conduct as laid down by the Company pursuant to requirements of para D of Schedule V of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015.

For and on behalf of the Board

Place: Mumbai Dated: 15-07-2020 Sd/--Sumit Surendra Gupta DIN: 06938413 Director

## CHIEF FINANCIAL OFFICER CERTIFICATE

[Pursuant to Regulation 17(8) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.]

I, Mr. Sumit Gupta, Chief Financial Officer of the Company to the best of my knowledge and belief, certify that:

- (a) I have reviewed financial statements and the cash flow statement for the year ended 31<sup>st</sup> March, 2020 and that to the best of my knowledge and belief:
  - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of my knowledge and belief, no transactions entered into by the Company during the financial year ended 31<sup>st</sup> March, 2020 which are fraudulent, illegal or violative of the Company's Code of Conduct.
- (c) I have reviewed the internal controls and procedures, and to the best of my knowledge and information, I affirm that the Company has adequate internal controls and procedures.
- (d) I have indicated to the auditors and the Audit Committee that:
  - (i) There has not been any significant changes in internal control over financial reporting during the financial year ended 31<sup>st</sup> March, 2020;
  - (ii) There has not been significant changes in the accounting policies during the financial year ended 31<sup>st</sup> March, 2020
  - (iii) I have not become aware of any significant fraud or involvement therein, if any, of the management or any employee having a significant role in the Company's internal control system over financial reporting.

Sd/--Sumit Gupta Chief Financial Officer

Place: Mumbai Dated: 15<sup>th</sup> July, 2020

#### CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS

(Pursuant to Regulation 34(3) and Schedule V Para C clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

The Members, M/s Ken Financial Services Limited, F-3, First Floor, Shah Arcade 1, Shah Arcade SRA CHSL, Rani Sati Marg, Malad (East) Mumbai 400097

I have examined the relevant registers, records, forms, returns and disclosures received from the Directors of M/s Ken Financial Services Limited, having CIN L65990MH1994PLC078898 and having registered office at F-3, First Floor, Shah Arcade 1, Shah Arcade SRA CHSL, Rani Sati Marg, Malad (East) Mumbai 400097 (hereinafter referred to as 'the Company'), produced before me by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para-C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In my opinion and to the best of my information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in), BSE as considered necessary and explanations furnished to me by the Company & its officers, I hereby certify that none of the Directors on the Board of the Company as stated below for the Financial Year ending on 31st March, 2020 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs or any such other Statutory Authority.

Sr. No.	Name of directors	DIN	Date Of Appointment
1	Manoj Kumar More	00040190	02/12/2004
2	Sunilkumar Shivkumar Sain	00673578	01/10/2008
3	Gangaben Raman Pagi	05136544	30/06/2015
4	Akash Sukhdev Swami	06938405	20/06/2014
5	Sumit Surendra Gupta	06938413	20/06/2014

I further hereby inform that, ensuring the eligibility for the appointment / continuity of Director on the Board is the responsibility of the Company. Our responsibility is to issue this certificate based on verification of documents and information available in the public domain. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Nitesh Chaudhary Practicing Company Secretary COP No.: 16275

Sd/--Nitesh Chaudhary Proprietor FCS No. 10010

Place: Mumbai Date: 15/07/2020

UDIN: F010010B000634194

## MANAGEMENT DISCUSSION AND ANALYSIS (MD&A):

## **Overall Review**

The Covid-19 pandemic has exacerbated the woes of non-banking financial companies (NBFCs). The decline in non-bank credit growth, which started in the second half of fiscal 2019, continued through fiscal 2020, accentuated first by economic slowdown and then more vigorously - by the pandemic. The ramifications are being felt across the sector, though some segments have been impacted more severely than others.

The Reserve Bank of India (RBI) has allowed lenders to extend moratorium on loans up to August 31, temporarily mitigating the hardship of borrowers. However, in the absence of any such moratorium on non-banks' capital market borrowings, ensuring adequate liquidity to meet repayments coming up in the near term has become the primary challenge for most non-banks. Another challenge is to ensure asset quality remains under control, through steps such as maintaining close contact with borrowers and supporting them through this unprecedented crisis. It is clear that NBFCs will need to recalibrate their strategies in order to deal with changing business scenario post pandemic

## **Industry Structure and Development**

NBFCs are emerging as an alternative to mainstream banking. Besides, they are also emerging as an integral part of Indian Financial System and have commendable contributions towards Government's agenda of financial Inclusion. NBFCs form an integral part of the Indian Financial System. They have been providing credit to retail customers in the underserved and unbanked areas. Their ability to innovate products in consonance to the needs of their clients is well established. They have played a key role in the development of important sectors like Road Transport and Infrastructure which are the life lines of our economy. NBFCs have been supplementing the role of the organized banking sector by bridging the credit gaps, i.e., in meeting the increasing financial needs of the corporate sector, delivering credit to the unorganized sector and to small local borrowers. NBFCs have enjoyed a more flexible structure than banks in the organized sector. From time to time, the Central Government as well as Reserve Bank of India has been working towards regulation of these NBFCs. The Department of Non-Banking Supervision of RBI has been indulged in these activities of regulating as well as supervising the NBFCs.

The Government has taken a series of measures to generate demand and ease the liquidity by ensuring public sector banks lend further to NBFCs, introducing partial credit guarantee scheme, organizing loan mela etc.

## **Opportunities and Threats**

At present, the Indian Government is promoting Make in India projects and other similar initiative, like Vocal for Local, involving new business ideas. This is expected to increase the demand for NBFC. As regards threat it could be economic slowdown due to various government measures taken to control the Covid-19 outbreak. Also forex volatility could be a major threat.

## **Segment-wise/Product-wise Performance**

Your Company has only one reporting segment. The revenue for the year was Rs. 1768.00 lakhs.

## Outlook

The markets presently are subdued and how sooner it will revive is not easy to predict. However, with the industry's increasing preparedness, the evolving opportunities can be better harvested.

## **Risk and Concern**

Economic downturn due to covid-19 pandemic is the risk which every industry is facing and the government is trying, through its all measures like economic package and other policy assistance, to revive the economy as earliest as it can. The Government should continue its initiative of Ease of Doing Business. During the year your Company under its well planned and defined risk management policy gave attention to all the risk areas. The Board of Directors is apprised of the development in risk management in periodical meetings where the quarterly results are approved.

## **Internal Control System**

Your Company has a planned internal control system through internal checks and reviews it periodically to strengthen it and safeguard Company's assets. Management Information System is given up most importance.

## Financial Performance w.r.t. Operational Performance

During the year under review, the Company has earned Total Revenue of Rs. 1768.00 lakhs in comparison to Rs. 210.83 lakhs during the previous year. The Company has incurred net profit of Rs. 135.06 lakhs in comparison to Rs. 21.01 lakhs during the previous year.

## Safety, Health and Environment

Your Company as a matter of policy gives greater importance to safety, health and environment and also ensures compliance with applicable legislative requirements.

## **Human Resources**

Your Company recognizes the importance of Human Resource in achieving its objectives and strategies as human resource plays an important role in the success and growth of Company. Your company gives priority in honing and utilizing their skills through in house training programs.

## **Key Financial Ratios:**

In accordance with the SEBI (Listing Obligations and disclosures Requirements) Regulations 2018 (Amendment) Regulations, 2018, the Company is required to give details of significant changes (change of 25% or more as compared to the immediately previous financial year) in Key sector-specific financial ratios.

PARTICULARS	F.Y. 2019-20	F.Y. 2018- 19
Debt equity Ratio <sup>1</sup>	2.17 Times	0.84 Times
Net Profit Margin (%) <sup>2</sup>	7.73%	10.29%
Return on Netwoth (%) <sup>3</sup>	26.13%	5.60%

- 1. Debt Equity ratio has increased as a result of increase in business of the Company.
- 2. Net Profit Margin has reduced as a result of increase in business of the Company.
- 3. Return on net worth increased as a result of increase in business without increase in capital investment.

## **Cautionary Statement**

The report contains forward looking statements describing expectations, estimates, plans or words with similar meaning. Your Company's actual result may differ from those projected depending on various factor. Your Company cannot guarantee that the assumptions and estimates in the forward looking statements are accurate or will be realized.